

Southeast Tech
Build Dakota Update
EXECUTIVE SUMMARY

Purpose:

To provide the School Board information about the Southeast Tech Foundation's Sponsor A Scholar program and the success in building industry matches for students seeing a Build Dakota Scholarship.

The Southeast Tech Foundation is in its third year of working with the Build Dakota Scholarship to provide highly motivated students that are interested in a skilled technical career with the tools, resources and opportunities necessary to successfully earn their degree and start a thriving career.

Sponsor-A-Scholar matches individuals with companies that are willing to invest in their education and career. This support would encompass financial assistance for tuition as well as employment after graduation.

Industry partners who sponsor a Build Dakota Scholar with half of the total college expenses can request funds from the Build Dakota Scholarship fund for the remaining expenses. Students that receive a Sponsor would be bound by the Build Dakota Scholarship requirements and any additional requirements arranged between them and their Sponsor. Southeast Tech will use the remaining Build Dakota Scholarship funds to offer additional scholarships. Industry would provide the student with a part-time internship (preferably paid).

This year the Foundation is on track to increase the number of industry partnerships by 50% over last year.

Administrative Recommendation to School Board:

To acknowledge the success of the Build Dakota Sponsor A Scholar Program and refer potential students to apply for the Build Dakota scholarship at Southeast Tech.

Southeast Tech Foundation

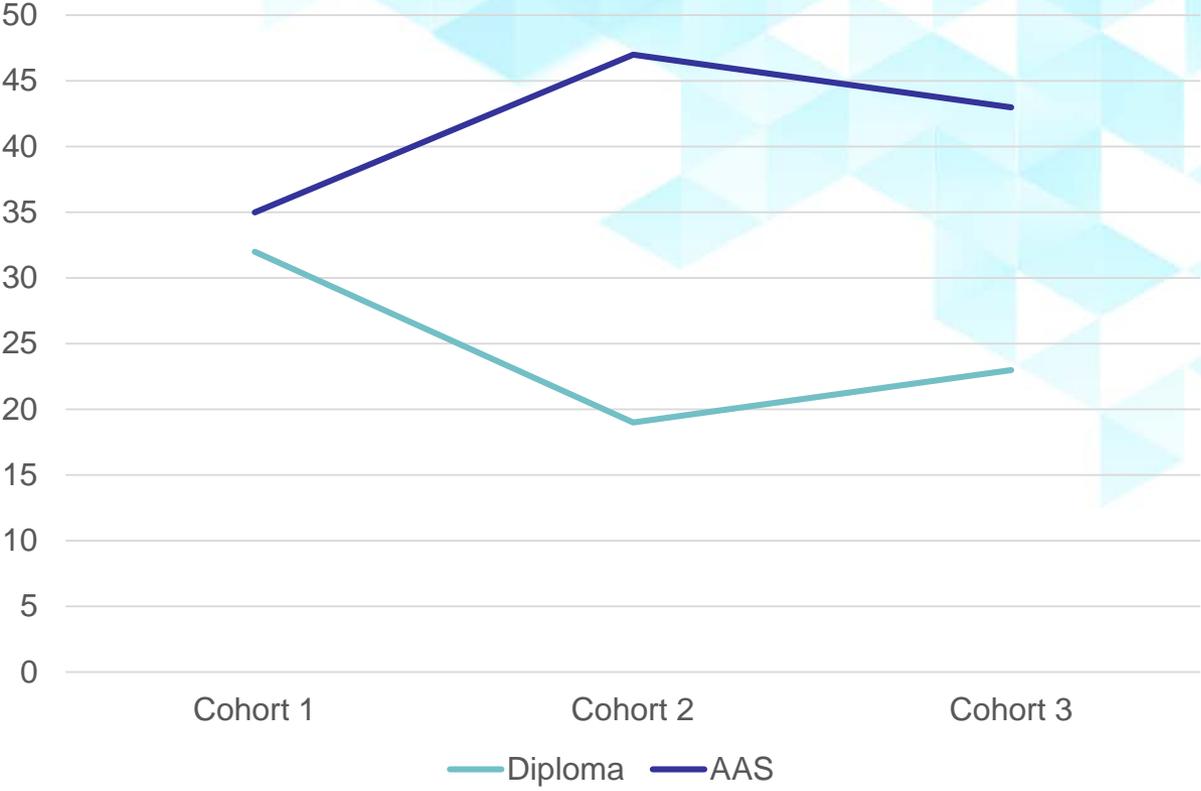
Sponsor A Build Dakota Scholar

Results and Projections

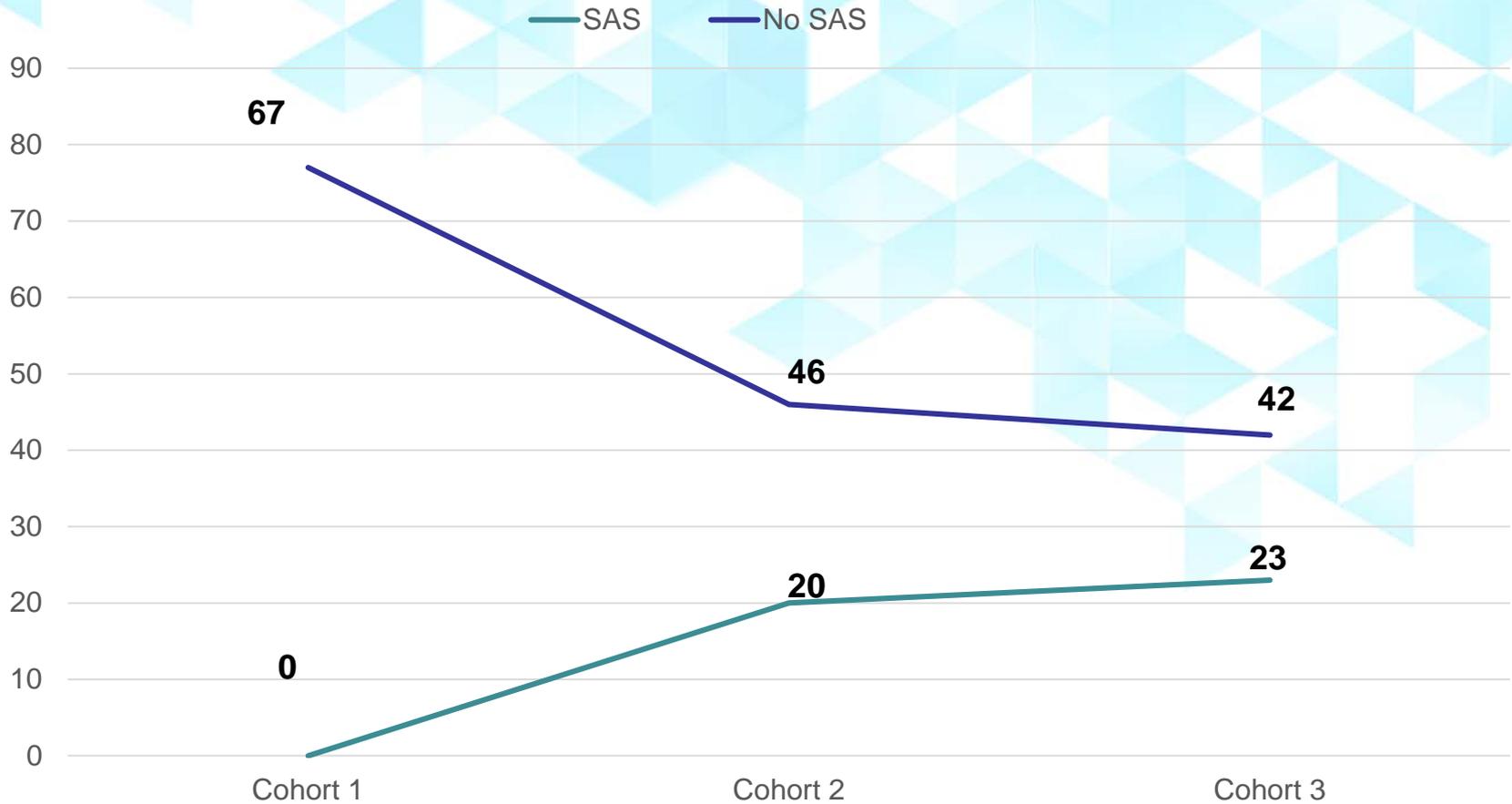
Impact on Build Dakota Programs

Program	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	% Change FY11 to FY18	% Change FY15 to FY18
Ag/ Construction Diesel							2	4	100.0%	100.0%
Automotive Technology	56	56	61	62	57	48	68	71	26.8%	24.6%
Civil Engineering / Land Survey Science	43	40	41	36	40	43	45	49	14.0%	22.5%
IT – Computer Network Security/Network Administrator/System Administrator	163	152	133	126	94	97	110	128	-21.5%	36.2%
Collision Repair & Refinish	49	45	58	47	36	38	40	32	-34.7%	-11.1%
Construction Management	30	25	39	28	15	20	28	35	16.7%	133.3%
Diesel Technology	61	59	64	59	56	58	51	51	-16.4%	-8.9%
Mechatronics/Electronics	96	95	108	110	124	68	55	57	-40.6%	-54.0%
Electrician						23	37	44	100.0%	100.0%
HVAC	46	48	43	41	33	33	33	41	-10.9%	24.2%
LPN	156	154	175	170	174	182	171	185	18.6%	6.3%
Mechanical Engineering	36	33	33	32	32	32	34	45	25.0%	40.6%
Plumbing		0	0	2	14	10	17	18	100.0%	28.6%
Computer Programming	51	59	67	80	76	70	86	115	125.5%	51.3%
Surgical Technology	42	39	43	40	36	40	34	54	28.6%	50.0%
Welding			21	34	39	36	37	42	100.0%	7.7%
TOTAL	829	805	886	867	826	798	848	971	17.1%	17.6%

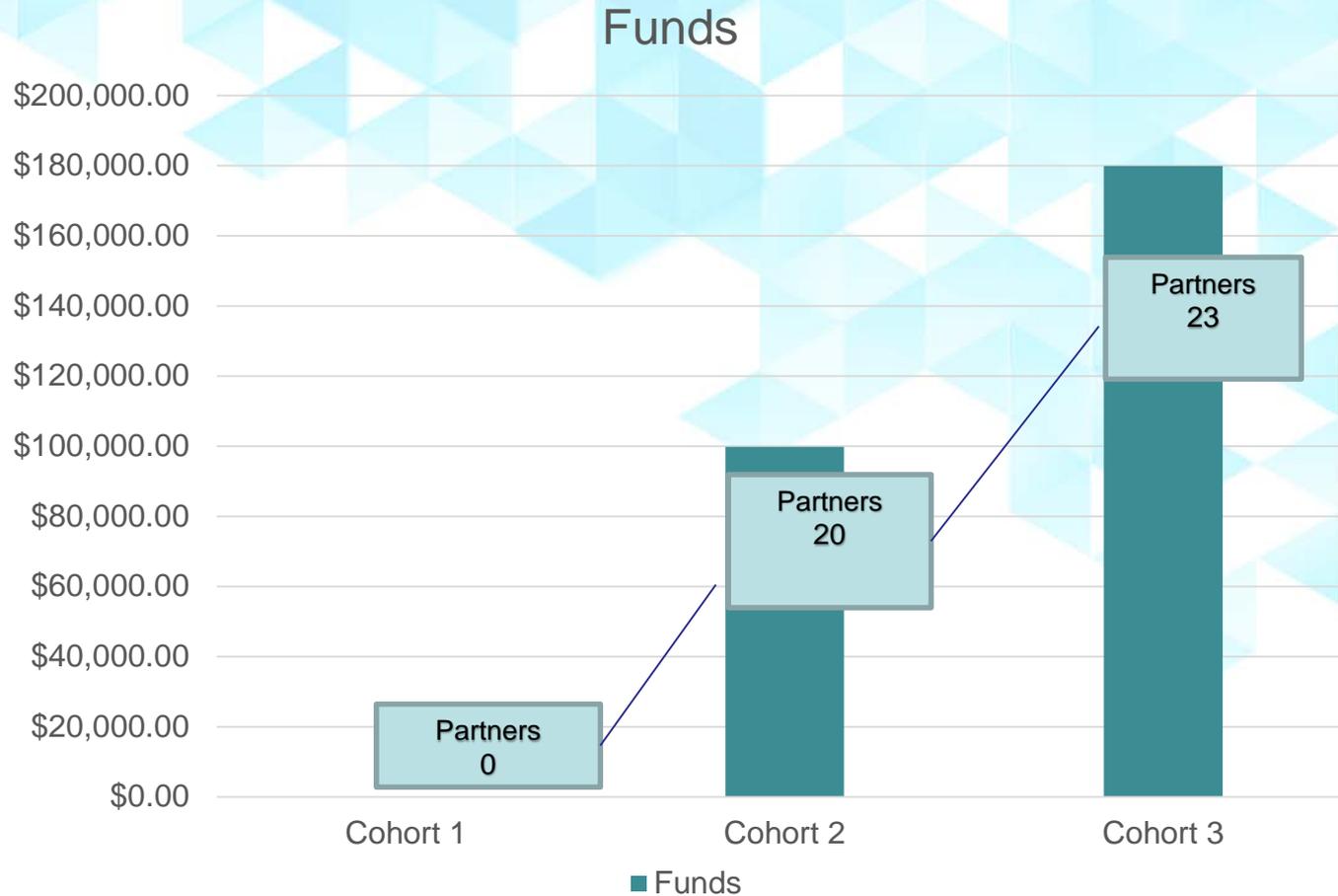
Build Dakota Awards: Diploma vs AAS



Build Dakota Awards with Sponsor A Scholar

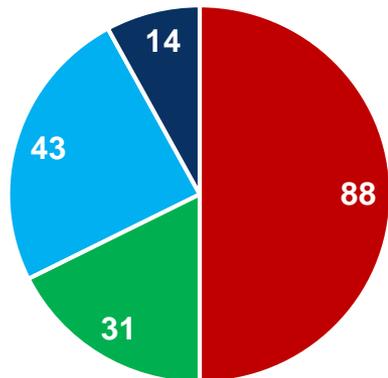


Sponsor A Scholar Contributions



Build Dakota Industry Partner Report – Estimated Commitments

Technical Institute	Cohort 1 2015-2016		Cohort 2 2016-2017		Cohort 3 2017-2018	
	Students	Amount	Students	Amount	Students	Amount
Lake Area Tech	8	\$59,081.34	31	\$255,000	49	\$419,200
Mitchell Tech	8	\$60,000	8	\$64,000	15	\$117,000
Southeast Tech	0	\$0.00	20	\$149,556	23	\$180,750
Western Dakota Tech	7	\$28,000	4	\$31,000	3	\$20,000
Combined Totals	23	\$147,081.34	63	\$449,556	90	\$736,950



■ LATI ■ MTI ■ STI ■ WDT

Build Dakota Cohort 4 Projections

Current Commitments

Company	# of Commitments
Sorlien Electric	1
Sanford Health – Winner	1
Autoland	1
Prairie Sons	1
Banner Associates	1
Huron Regional Hospital	8
Flandreau Indian Tribe	1
Summit Contracting	1
Mitchell Electric	1

Company	# of Commitments
Avera Queen of Peace	1
Avera McKennan Hospital	2
Sanford Hospital	9
<i>Total Commitments</i>	19

Build Dakota Cohort 4 Projections

Pending Commitments

Company	# of Commitments
Aire Serv of the Sioux Empire	1
Alcester Care and Rehab	1
Avera	4
Clark Engineering	9
Climate Systems	1
Douglas Memorial Hospital	1
Electric Supply Company	1
Good Samaritan Society	2
Huron Clinic	1
Kibble Equipment	1
Madison Regional Health	1
Malloy Electric	1
Midco	4
Muth Electric	4
Sanford Health	13
SDN Communications	3
Sioux Falls Ford	2
Sioux Falls Specialty Hospital	1
Vermeer	1
Windstar Lines	1
Kolberg Pioneer	1
Sands DryWall	1
Total Pending Commitments	55

Current Commitments	19
Pending Commitments	55
Total Potential Commitments	74
Amount	\$592,000

Build Dakota Cohort 1 Awards

COHORT 1
UPDATED 11/6/2017

TRADE	APPLICANTS					AWARDS					DC	%	IN-STATE					OUT-OF-STATE				
	LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL			LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL
Automotive	72	16	71	52	211	5	0	12	16	33	11	33%	1	0	10	14	25	4	0	2	2	8
Building Trades/Construction	23	67	49	29	168	5	28	14	11	58	9	16%	4	27	11	11	53	1	1	3	0	5
Energy Technician	15	19	0	0	34	4	9	0	0	13	3	23%	4	8	0	0	12	0	1	0	0	1
Engineering Technician	10	14	51	41	116	2	11	16	20	49	10	20%	1	9	12	20	42	1	2	4	0	7
Healthcare	75	17	16	54	162	36	0	16	14	66	19	29%	30	0	16	14	60	6	0	0	0	6
Precision Manufacturing	36	20	22	11	89	19	7	4	3	33	13	39%	16	7	3	3	29	3	0	1	0	4
Welding	37	33	23	44	137	15	10	8	13	46	8	17%	14	8	6	12	40	1	2	2	1	6
Total	268	186	232	231	917	86	65	70	77	298	73	24%	70	59	58	74	261	16	6	12	3	37

*DC= Debt Conversion

Southeast Tech Awards: 70

Build Dakota Cohort 2 Awards

Cohort 2

Updated November 6, 2017

TRADE	APPLICATIONS					AWARDS					DC	%	AWARDS IN-STATE					AWARDS OUT-OF-STATE				
	LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL			LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL
Agriculture	48	0	0	0	48	7	0	0	0	7	0	0%	5	0	0	0	5	2	0	0	0	2
Automotive	126	20	66	40	252	14	3	17	18	52	7	13%	9	2	13	14	38	5	1	4	4	14
Building Trades/Construction	41	74	38	26	179	9	26	7	13	55	9	16%	6	23	5	13	47	3	3	2	0	8
Energy Technician	22	17	0	0	39	3	1	0	0	4	0	0%	2	1	0	0	3	1	0	0	0	1
Engineering Technician	8	17	43	31	99	2	5	12	11	30	3	10%	2	5	12	11	30	0	0	0	0	0
Healthcare	143	15	28	100	286	19	2	14	24	59	7	12%	17	2	13	24	56	2	0	1	0	3
IT/CIS	30	28	69	22	149	9	6	8	4	27	7	26%	8	6	6	4	24	1	0	2	0	3
Precision Manufacturing	34	15	10	6	65	15	7	7	1	30	4	13%	15	6	6	1	28	0	1	1	0	2
Welding	45	32	21	42	140	9	10	4	10	33	6	18%	6	8	3	8	25	3	2	1	2	8
Total	497	218	275	267	1257	87	60	69	81	297	43	14%	70	53	58	75	256	17	7	11	6	41
Out-of-State Application Total	65	27	43	26	161																	

*DC=Debt Conversion

Southeast Tech Awards: 69

Build Dakota Cohort 3 Awards

Cohort 3

Through January 10, 2018

TRADE	APPLICATIONS					AWARDS					AWARDS IN-STATE					AWARDS OUT-OF-STATE				
	LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL	LAT	MTI	STI	WDT	TOTAL
Agriculture	11	16	0	0	27	7	5	0	0	12	6	5	0	0	11	1	0	0	0	1
Automotive	118	16	37	25	196	15	4	14	10	43	12	4	12	10	38	3	0	2	0	5
Building Trades/Construction	32	97	33	17	179	8	25	15	7	55	6	23	10	5	44	2	2	5	2	11
Energy Technician	17	17	0	0	34	5	3	0	0	8	4	1	0	0	5	1	2	0	0	3
Engineering Technician	8	13	24	12	57	2	6	8	3	19	2	6	6	3	17	0	0	2	0	2
Healthcare	112	42	19	93	266	31	10	15	18	74	31	8	14	18	71	0	2	1	0	3
IT/CIS	14	17	49	21	101	7	4	8	3	22	7	3	6	3	19	0	1	2	0	3
Precision Manufacturing	44	13	6	4	67	19	4	2	6	31	18	4	2	6	30	1	0	0	0	1
Welding	44	24	16	17	101	4	7	8	4	23	2	4	6	2	14	2	3	2	2	9
Total	400	255	184	189	1028	98	68	70	51	287	88	58	56	51	249	10	10	14	4	38
Out-of-State Application Total	55	31	43	10	139															

Southeast Tech Awards: 70

Forward Sioux Falls Build Dakota Grant



The Forward Sioux Falls Build Dakota Grant would offer members of The Sioux Falls Area Chamber of Commerce, Forward Sioux Falls, and The Sioux Falls Development Foundation the opportunity to apply for a grant that would offset one third of the industry investment into the Sponsor A Scholar 50/50 Match program at Southeast Tech.

Example of Forward Sioux Falls Build Dakota Grant Breakdown

Build Dakota Scholarship Match \$8,000

Forward Sioux Falls Grant \$2,500

Industry Investment \$5,500

Total Student Scholarship \$16,000

Build Dakota Scholarship

Deadline to apply is March 31

Eligible Southeast Tech Programs

- Automotive Technology
- Civil Engineering Technology
- Collision Repair and Refinish Technology
- Computer Programming
- Construction Management Technology
- Diesel Technology
- Diesel Technology: Agriculture/Construction
- Electrician
- Electronics
- HVAC/R
- Information Technology Security
- Land Surveying Science Technology
- Licensed Practical Nursing
- Mechanical Engineering Technology
- Mechanical Systems/Plumbing Technology
- Mechatronics
- Network Administrator
- Registered Nurse
- Residential Heating & Air Conditioning Technology
- Surgical Technology
- System Administrator
- Welding



Matching Event for a Full Ride Scholarship



<http://www.keloland.com/news/article/your-money-matters/matchmaking-for-a-full-ride-scholarship>

Build Dakota Match Event



Foundation Scholarships

2017-2018 Academic Year

- Implemented Scholarship Management Software
- Awards finalized by May 17, 2018 (previous year was July)
- 271 scholarships Awarded

2018-2019 Academic Year

- Revised Scholarship Management Software
- Awards finalized by March 10, 2018
- 262 scholarships applications – all qualifying applications will be awarded.