

**Southeast Tech**  
Southeast Tech and Sioux Falls School District Collaboration Initiatives  
**EXECUTIVE SUMMARY**

**Purpose:**

To provide the School Board with an update on the Southeast Tech and Sioux Falls School District Collaboration Initiatives.

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Southeast Tech and the Sioux Falls School District continue to partner and collaborate on developing new educational opportunities and pathways for students. A summary of past collaborative efforts and potential new workforce development initiatives will be discussed.

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**Administrative Recommendation to School Board:**

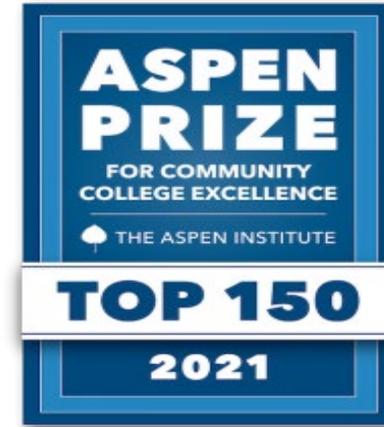
Acknowledge the Southeast Tech and Sioux Falls School District Collaboration Initiatives Report.



**SOUTHEAST**  
Technical College

Presentation for Sioux Falls School Board  
August 5, 2020

- Southeast Tech again named to list of Nation's Top 150 two-year colleges.



## Southeast Tech gets nod from Aspen Institute

Patrick Anderson, Sioux Falls Argus Leader Published 11:53 a.m. CT Nov. 5, 2019



Southeast Tech President Bob Griggs (left) and NOW campaign co-chair Tom Kelly, president of Gage Brothers Concrete Products, Inc., prepare to announce the school's first capital fundraising campaign Thursday. (Photo: Shelly Conlon/Argus Leader)

Southeast Tech is one of two South Dakota schools named to the top-150 list of United States community colleges by the Washington, D.C.-based Aspen Institute.

## Southeast Tech Ranked No.8 in Brookings Institute Study

596 Two-Year Colleges Part of Study on Middle-Class Mobility

Southeast Tech was recently ranked No. 8 in a study by the Brookings Institute on middle-class mobility in higher education. Each institution was analyzed to see how a school's selectivity, size, or sector impacts students' future economic outcomes.

Building on the College Scorecard Data compiled by the U.S. Department of Education, the Opportunity Insights Mobility Report Cards use de-identified data from tax returns, linked to information about colleges, to construct a publicly available database for colleges in the United States. Although they provide many measures in the Mobility Report Cards, the Opportunity Insights team focuses primarily on upward mobility for the lowest-income students—those whose parents' income falls in the bottom quintile—and on the likelihood that those students make it all the way to the top earnings quintile as young adults. This "Bottom-to-Top" measure of mobility is important, but it is not the whole story. It is important to also consider the prospects for students from a broader range of the income distribution, and in particular from middle-class families.

## Southeast Tech Ranked in the Top 10 Community Colleges

JUN 17, 2020 11:15 AM

The Guide to Online Schools recently published its 2020 Best Online Community College Rankings nationally and by state. Southeast Tech is featured in their rankings. Southeast Tech is listed No. 8 nationally and No. 1 in the state of South Dakota.



# SOUTHEAST TECH

FAST FACTS 2019-2020

IT'S  
TIME  
FOR  
TECH



**TOTAL ENROLLMENT-2,456**

**FOUNDED  
1968**

**CAMPUS  
136 ACRES**

### STATUS

■ Full-time.....	1,388	56.5%
■ Part-time.....	1,068	43.5%

### STUDENT PROFILE

■ Male.....	1,111	45.2%
■ Female.....	1,345	54.8%

■ Traditional.....	1,281	11.3%
■ Non-traditional.....	895	36.4%
■ Dual Credit.....	280	52.3%

### DEGREE SEEKING

■ Degree-seeking Students.....	2,125	13.5%
■ Non-degree-seeking Students ..	331	86.5%

### INCOMING TRADITIONAL STUDENTS

Based on new students entering Southeast Tech directly from high school.

■ South Dakota Residents .....	295	70.9%
■ Out-of-State Students .....	121	29.1%

### TUITION & FEES

2019-2020-\$248 per credit hour

## OUR MISSION

To educate individuals for dynamic and rewarding careers that promote lifetime success and meet the workforce needs of our region

## WHAT WE DO

Southeast Tech is a career-focused learning environment for determined students who expect a life-changing education that gets results.

## HOW WE DO IT

- ✓ Our faculty and staff are passionate about student success.
- ✓ We offer 70+ pathways to professional accomplishment.
- ✓ We offer skills-relevant facilities.
- ✓ Thanks to our many industry partnerships, Sioux Falls is an extended classroom for our students.
- ✓ We are a smart investment.

# What Are Area Workforce Needs?

- Sector Breakfast Meetings – “collaborative effort” between Sioux Falls School District, CTE, Chamber and Forward Sioux Falls
  - Invite business and industry leaders
    - Worked with industry leaders to identify key contacts
      - 14 Sector Breakfast meetings: Healthcare, Transportation, Construction, Manufacturing, Information Technology, Banking & Finance, High School Counselors, Agriculture, Diversity, Sioux Falls Legislators, Building Trades**
  - Agenda
    - What’s working, what isn’t, and what are we missing?
    - What opportunities for collaboration & partnership exist?
    - What new training & programming can we provide?
  - Led by a panel of industry representatives



SIOUX FALLS AREA  
CHAMBER OF COMMERCE

**FORWARD**  
SIOUX ► FALLS

## Sector Breakfast Meetings

- Construction Trade - Certificates (Fall 2019)
- Medical Assistant - Diploma (Fall 2019)
- Business A.A.S with Ag Emphasis (Fall 2019)
- Commercial Class B Driver's License (Fall 2019)
- Telecommunications Tower Technician – Certificate (Spring 2020)
- Dental Assistant - Diploma and A.A.S. (Fall 2020)
- Veterinary Technician - Diploma and A.A.S. (Fall 2020)
- Paramedic Science – Associates (Spring 2021)



# Citi Foundation Grant Award

- Southeast Tech & SFSD CTE Academy

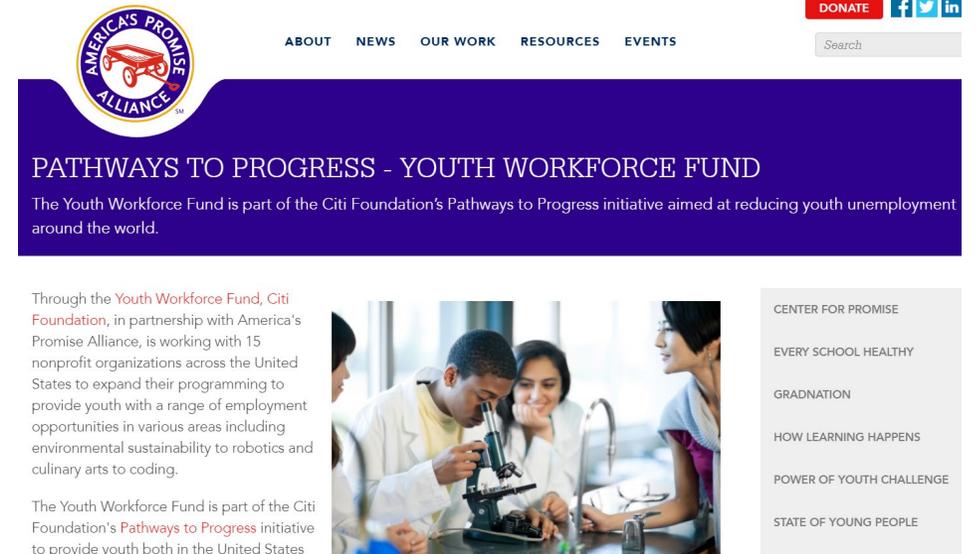
## Southeast Tech, CTE Academy Earn \$250,000 Youth Workforce Grant from Citi Foundation

Southeast Technical Institute, in Collaboration with the Sioux Falls School District's Career and Technical Education Academy, Selected as Citi Foundation Youth Workforce Fund Grantees to Prepare Sioux Falls Youth for Local Employment Needs.

*\$3.75 million fund aims to increase access to apprenticeships, internships and vocational training for youth across the United States.*

The Citi Foundation has announced that Southeast Tech, through a partnership with the Sioux Falls School District's Career and Technical Education Academy (CTE Academy), has again been awarded a \$250,000 grant from its 2018 Youth Workforce Fund, a national initiative that supports community organizations in key cities across the U.S. to help expand programming and connect low-income youth to a range of employment opportunities.

This year marks the second year the Citi Foundation has awarded the Youth Workforce Grant to Southeast Tech and the CTE Academy.



The screenshot shows the website for the Youth Workforce Fund. At the top right, there is a navigation menu with links for ABOUT, NEWS, OUR WORK, RESOURCES, and EVENTS, along with a DONATE button and social media icons for Facebook, Twitter, and LinkedIn. A search bar is also present. The main header features the America's Promise Alliance logo and the title "PATHWAYS TO PROGRESS - YOUTH WORKFORCE FUND". Below this, a purple banner contains the text: "The Youth Workforce Fund is part of the Citi Foundation's Pathways to Progress initiative aimed at reducing youth unemployment around the world." The main content area includes a paragraph about the fund's partnership with America's Promise Alliance and a list of program areas: CENTER FOR PROMISE, EVERY SCHOOL HEALTHY, GRADNATION, HOW LEARNING HAPPENS, POWER OF YOUTH CHALLENGE, and STATE OF YOUNG PEOPLE. A photograph of students in a lab setting is also visible.

## Citi Foundation Announces \$4M Youth Workforce Fund: Grant Opportunity for Nonprofits Connecting Young Adults to Employment

THURSDAY, MAY 25, 2017

### Citi Foundation Announces \$4M Youth Workforce Fund: Grant Opportunity for Nonprofits Connecting Young Adults to Employment

The Citi Foundation, in partnership with America's Promise Alliance, invites leading non-profit organizations to submit innovative program ideas focused on connecting low-income young people, ages 16-24, with workplace skills and employment opportunities. As part of Pathways to Progress, the \$4 million competitive Fund will award one-year grants of up to \$250,000 to community organizations in 15 markets across the United States.

Selected grantees will also be provided with networking opportunities and access to Citi volunteers as part of the Fund. Deadline to apply is June 27, 2017. For more information on the Fund's eligibility requirements, [click here](#). Deadline to apply is June 27, 2017.

[Read @ America's Promise](#) 

# Summer Construction Pre-Apprenticeship

- Southeast Tech, CTE Academy and Association of General Contractors
  - 18 area contractors - Provide students with hands-on experience, industry-specific skills training
  - College credit & employment
  - Earning and learning



# Skills USA Competition – CTE Academy



## • Focus on Building Enrollment

- Increased fall enrollment (student headcount) by 8.3% over last fall.
- Awarded the largest number of Build Dakota full-ride scholarships (138) in our history, with **92 awards being matched by industry sponsors.**
- Launched new programs in construction, health care, and wireless technology.



New programs starting strong at Southeast Tech



- **Focus on Building Enrollment**

- Received a \$250,000 donation to our Capital Campaign from Smithfield Foods.
- Started new dual credit programs for high school students with Sioux Falls School District (i.e., Avera Academy with Avera Health and Classrooms to Careers with Sanford Health, First Premier, and the City of Sioux Falls)
- Selected by the Aspen Institute as being in the top 10% of two-year institutions in the country for 2021.

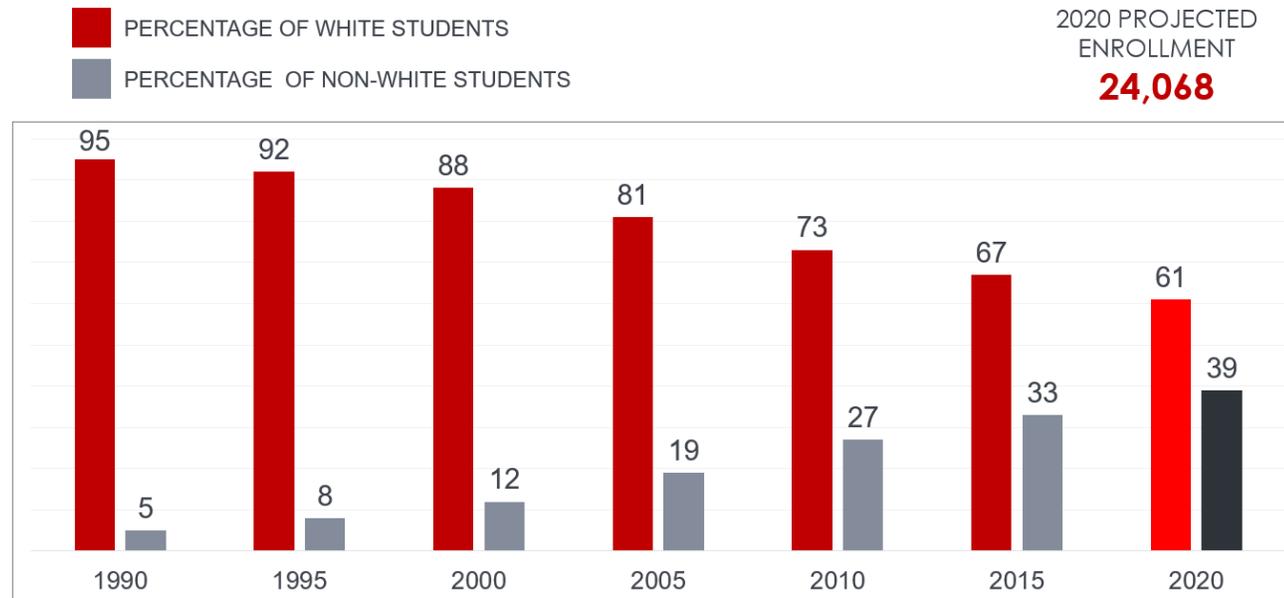


# Priorities for 2020 Academic Year

- **Diversity and Inclusion – welcoming & accessible**
  - Increase from 10% ➡ 12% ➡ 16% of students this fall

## SF PUBLIC SCHOOL DISTRICT ENROLLMENT HISTORY BY ETHNICITY

FORWARD SIOUX FALLS INVESTOR BRIEFING

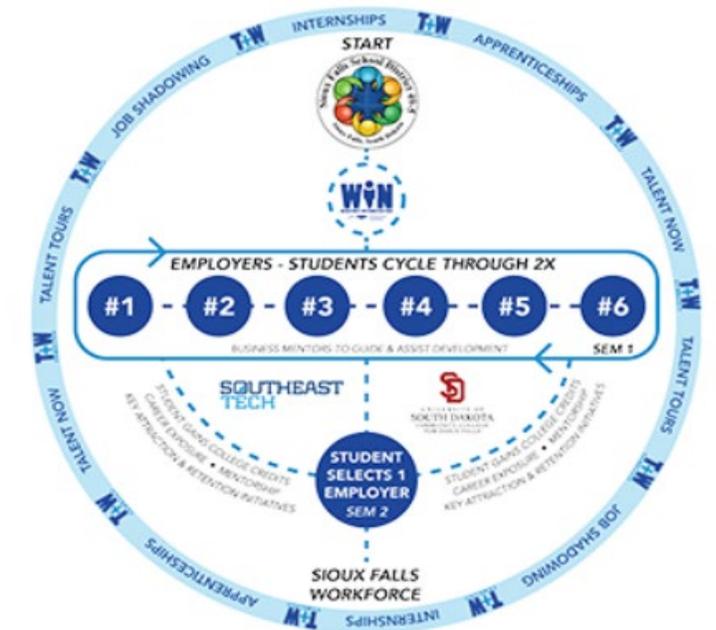


## Priorities for 2020-21 Academic Year

- **Continued Focus on Building Enrollment**

- Expansion of dual credit opportunities
  - SF School District; Harrisburg High School; Tea High School; Madison High School; Brandon High School
  - Avera Academy/Classrooms to Careers Pilot
  - Career Connections – Sioux Falls Development Foundation

## CAREER CONNECTIONS





# Partnering with Industry to Meet Area Workforce Needs:

- Medical Assisting
- Construction Certificates
- Wireless Technician
- Vet Tech
- Dental Assisting
- Dual Credit Classroom to Careers & Avera Academy
- Class B Drivers Training Program
- Paramedic Science

**Smithfield.**  
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**South Dakota**  
DENTAL ASSOCIATION

**ADA.**



**SANFORD**<sup>™</sup>  
HEALTH

**Avera** 



Building Chapter of South Dakota

  
**Home Builders**  
ASSOCIATION OF THE SIOUX EMPIRE



**VIKOR** DEDICATION  
TO ELEVATION

## Priorities for 2020 Academic Year

- **Expand Collaboration & Partnership Efforts with Sioux Falls School District**
  - Grow Dual Credit Opportunities
    - Automotive/Diesel
    - CTE Construction program
    - CTE Health Care Academy
      - LPN Nursing, CNA, EMT, Paramedic Science, Medical Assisting
    - CTE Cisco Academy
  - Develop Advanced Manufacturing Center
    - Fab Lab for K-12

## **Priorities for 2020 Academic Year**

- **Expand Collaboration & Partnership Efforts**
  - Grow minority/low income/first generation opportunities (Classrooms to Careers, Avera Academy, Career Connections)
  - Phase 2 – Collaboratively develop a bridge program for first generation, low income, minority students to help retain and graduate
  - City of Sioux Falls mentoring initiative
  - More training around cultural awareness and inclusiveness



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[southeasttech.edu](http://southeasttech.edu)

